

2021









Solutions Catalog for Acumatica

Business Solutions for Maximum Performance

Acumatica Solutions from MaxQ Technologies

MaxQ offers a wide range of products fully integrated with Acumatica to leverage the ERP's flexible accesibility and integrated cloud capabilities. These products are designed to work as seamless additions to your investment in Acumatica systems by offering powerful, easy-to-use extensions. Explore the broad set of products we offer by browsing our products below.

Financial Management Series



AP/PR Laser Checks with Positive Pay

Saves time, saves money, and increases security by printing accounts payable and payroll MICR checks on blank stock.



Advanced Billing

A complete, automated revenue management system designed to handle all billing needs.



Advanced Payments

Take the pain out of processing payments with comprehensive payment automation that supports ACH and credit card payments as well as multiple currencies and processors.

Business Intelligence Series



Advanced Analytics

Visualize data with predefined or custom dashboards to surface insights and optimize decision making.

MaxQ Suites



Advanced Revenue Management

A full suite of integrated modules for subscription and revenue management to help improve your cash flow, billing accuracy, and customer service.











Cost-effective, full-featured financial solutions

MaxQ's Financial Management Series of modules for Acumatica provides integrated financial capabilities that enhance Acumatica. Our Financial Series modules are designed to provide cost effective, full-featured financial solutions that are easy to install and maintain.





Save time, save money, and increase security

AP/PR Laser Checks with Positive Pay allows you to create and print checks for an unlimited number of bank accounts with custom logos, signatures, and bank information. Save time and money by printing accounts payable (AP) and payroll (PR) checks on blank stock rather than preprinted checks.

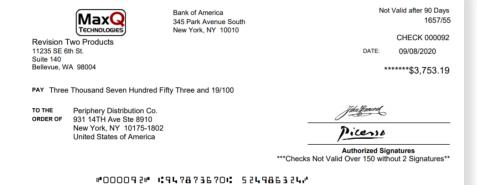




- Save time and money by printing accounts payable (AP) and payroll (PR) checks on blank stock rather than preprinted checks.
- The fully integrated solution is designed to work with Acumatica to streamline the check printing process
- Create and print checks for an unlimited number of bank accounts with custom logos, signatures, and bank information quickly and easily
- Avoid the hassle and cost of keeping preprinted checks on hand from multiple bank accounts.

Features for Maximum Performance

Flexible Formatting	Laser Checks for Acumatica can print accounts payable (AP) checks in 6 formats and payroll (PR) checks in 2 formats to fit different check stock layouts.	
Include up to three signatures	Adjust settings to require up to three signature lines . Print signatures automatically or trigger manual signatures with customizable conditions to ensure security	
Positive Pay	Automatically send a list of issued checks to the bank for comparison against checks presented for payment. The simple service protects against altered, forged, or counterfeit checks.	
MICR Fonts	MICR refers to the unique font at the bottom of the check that is used to verify it. AP/PR Laser Checks provides the correct font and size to comply with MICR standards, allowing you the time and cost benefits of printing on blank checks.	



KEY BENEFITS

Save Money and Time

Printing on blank stock eliminates the need to buy, order, and store costly preprinted checks.

Increase Security

Includes selectable, easy-toset security measures, such as password protected printing, setting a dollar amount payment threshold, applying an "Exactly" field, requiring double and triple signatures, and setting rules for requiring a manual signature.

Reduce the Number of Fraudulent Checks

Positive pay, password protected signatures, and other customizable security features reduce the number of fraudulent checks printed.

Improve Cash Management

Streamlined process makes it easy to manage AP and PR checks

Write Checks on the Fly

Print blank checks that can have handwritten amounts added to them, enabling you to write checks on the fly.



Integrated Positive Pay

What is it?

Positive pay is simple but effective form of check fraud protection.

How Does it Work?

The bank receives a file with the check's account number, date, and dollar amount for each check issued.

The bank compares the checks presented for payment against this list.

If there is a discrepancy, the bank will not clear the check.

Positive pay protects companies against altered, forged, or counterfeit checks.

MaxQ's Solution

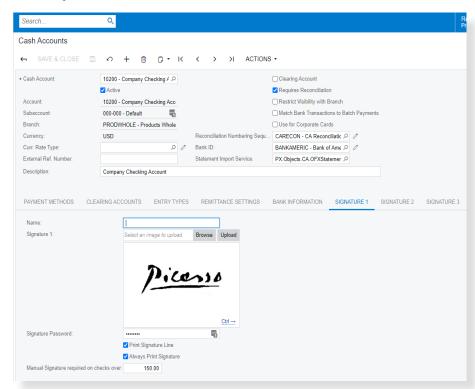
With a simple set up, AP/PR Laser Checks creates a positive pay file and can automatically or manually send it to the bank.

The automated system means more security and less work, saving you time and protecting you from fraud without having to lift a finger.

Features for Maximum Performance

Print Copies	Print duplicate checks in the initial run or later on. Copies include a watermark to easily keep as records.	
Optional Signature Line	Choose whether or not to show the signature line on the printed check. If a manual signature is required, the signature line will automatically appear.	
Customizable Valid Messages	Customize the valid message you would like to appear on the check that states the conditions for the check to be valid (e.g. "Not valid without three signatures")	

Set up account Cash Account Screen



Customize settings to automaitcally print signature, require a password, or set a threshold for a manual signature. Create different conditions for up to three signature lines.







Advanced Billing

A complete, automated revenue management system designed to handle all billing needs

MaxQ's Advanced Billing is a complete, automated revenue management system designed to handle even the most complex billing and subscription needs. Improve your cash flow, billing accuracy, and customer satisfaction while spending less time on billing and more on growing your company.



ADVANCED BILLING



- Make complex billing simple with an automated, flexible billing system that supports you through the entire subscription lifecycle.
- · Improve your cash flow, billing accuracy, and customer satisfaction.
- Seamlessly manage subscription billing with metered usage, tiered services, one-time transactions, payments, and invoices across customers, accounts, Districts, Organizations, channels, product lines and more.
- · Works with both physical goods and intangible services for ultimate flexibility.

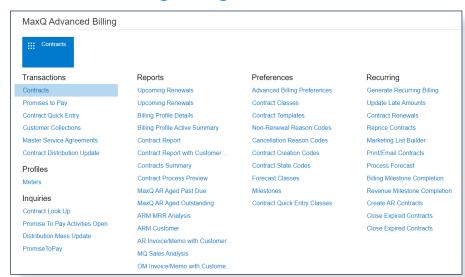
Features for Maximum Performance:

Powerful Billing Capabilities

Advanced Billing is an automated, accurate, and flexible system that handles billing for your choice of contract type, including one-time, recurring, term and perpetual contracts. The module also supports any combination of usage-based tangible or intangible items, as well as trials, deposits, pre-bills, post bills, and bundles.

- Generate billing by customer, contract date ranges, projects, or contract classes
- Create invoice schedules to process invoices daily, monthly, bimonthly or with user-defined calendars
- · Apply system or customized pricing rules and models

Advanced Billing Navigation Menu



KEY BENEFITS

Gain Control

The robust system gives you complete control over complex billing needs.

Reduce Administrative Efforts

The automated billing process reduces the administrative efforts to process repetitive billing. No more spreadsheets!

Improve Revenue Flow

Eliminate manual errors and improve billing accuracy.

Increase Scalability

By automating billing needs and minimizing time-consuming manual efforts, you can improve your business' ability to withstand the pressures of growth.

Increase Customer Satisfaction

Advanced Billing minimizes errors and provides flexible billing options to create subscriber value and improve customer satisfaction.

Experience Seamless Integration

Built for Acumatica, Advanced Billing integrates seamlessly with Acumatica's Deferred Revenue and MaxQ's Advanced Payments to support the entire subscription lifecycle.



Powerful Pricing Options

Advanced Billing includes options for any pricing model.

- Complex multi-tier pricing
- Customer price classes
- Promotions with effective date pricing
- Bundle pricing, including unlimited combinations of one-time, recurring and usage-based pricing
- Set multi-dimensional pricing and billing rules

"When we changed over our internal on-premises ERP solution to Acumatica Cloud ERP and added the MaxQ Advanced Billing module, it was among the best technology decisions we've ever made...The MaxQ Advanced Billing for Acumatica system saves us over 30 hours each month"

-CAL Business Solutions

Additional Features

Flexible Contract Management

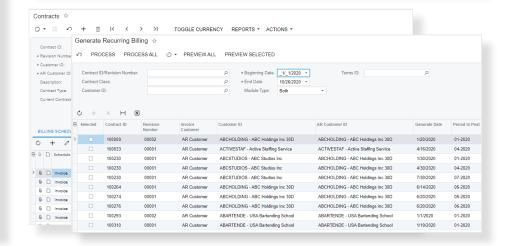
Contracts are simple to maintain while supporting complex customer relationships.

- Create contracts with flexible options for defining frequency and duration.
- Automatically generate accounts receivable (AR) invoices or order management documents when contract is created
- Use templates to quickly create recurring billing contracts
- Mix non-stock and stock items on a single contract schedule
- Allow different billing periods on the same contract—have some bill annually, some quarterly, and some monthly
- Manage contract add-ons with proration, one-time charges, changes, and price adjustments with a complete audit trail

Renewal Processing

Reduce time spent on renewals while increasing renewal rates.

- Set contract to renew automatically or manually
- Renew with a different price or duration than the previous contract
- · Define the renewal price based on percent change from previous year
- Set on the line item whether a component is to be renewed and at what price
- Easily exclude one-time fees
- Trace renewals to the original contract, calculate renewal percentages (churn), and include non-renewal reason codes and statistics
- Upsell, cross-sell, add on, rewrite, and renew anytime









Save time and improve cash flow while taking the pain out of processing credit card and ACH payments

Advanced Payments' comprehensive payment automation supports ACH and credit card payments while the AR collections capabilities save time and improve cash flow. Complete with automatic retries and customer notifications, the module is designed to reduce failed payments and improve customer experience.



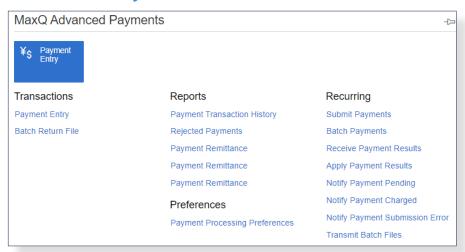


- MaxQ's Advanced Payments module provides comprehensive payment automation that supports ACH and credit card payments as well as multiple currencies and processors.
- The AR collections capabilities improve payment collection efforts, saving time and improving cash flow.
- MaxQ's additions to the Customer Portal lets customers manage their own payments by adding or changing payment methods and paying invoices.

Features for Maximum Performance

Credit Card and ACH Payments	Automatically process your customers' credit card or ACH/EFT payments directly from the Sales Order, Receivables, or MaxQ's Advanced Billing modules.	
Full Payment Support	Store multiple credit cards and bank accounts by customer with the ability to allow a different processor for each of the customer's payment options.	
Flexible Payment Scheduling	Pre-bill, post-bill, or use AD-Hoc schedules to accept payments from your customers, including partial and advanced payments.	
Automatic Bank Deposit Record	Automatically create a bank deposit record after a processing a payment, saving you time and effort.	

Advanced Payments Menu



KEY BENEFITS

Saves Time

The automated system handles payment processing from creating invoices to generating bank deposit records, saving you time and minimizing errors.

Reduce Failed Payments

Customer payment notifications that minimize chargebacks and automatic retries can reduce the number of failed payments.

Improves Cash Flow

Automated processes, flexible scheduling, and payment notifications help reduce failed payments which improves cash flow.

Improves Customer Experience

Easily process credit cards and EFT/ACH, and sends electronic notifications to your customers to keep them in the loop and make the process more transparent.

Processes Secure Payments

Uses tokenization from payment processor to secure sensitive information and ensure PCI compliance.





Customer Payment Processing Portal

Acumatica's Customer Portal with MaxQ's customizations gives customers more control over their account information.

Customers can view sales orders, invoices, credit memos, and payment methods for a seamless payment experience.

MaxQ's enhancements to the Customer Portal allows the user to:

- · Set default payment methods
- · Add new payment methods
- · Pay invoices
- Consolidate multiple invoices into one payment
- View open contracts and modify the payment method

Customer self-service payment processing will be available in the Customer Portal in Q4 2020

Additional Features

Automatic Retries	Setup up payments to make automatic retries to reduce the number of failed payments. Configure to automatically charge fees after a failed attempt.	
Generate Payments with Contracts	Integrates with Advanced Billing's Contracts module to automatically process the payment when the contract and invoice are generated	
Consolidate Payments	Consolidate multiple invoices to a single payment to create fewer records and avoid unnecessary charges.	

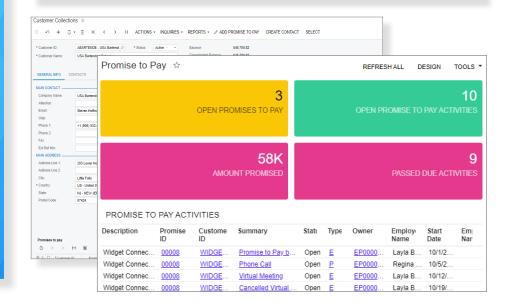
Accounts Receivable Collections

Customer Collections

The Customer Collections field displays a consolidated view of customer information relevant to collecting payments, making it easy to manage the accounts receivable process and improve cash flow. Advanced Payments automatically tracks invoice aging, disputes, and recent payments to save time and provide faster, more accurate reports.

Promises to Pay

Manage overdue invoices and disputes with promises to pay. A color-coded dashboard displays information for easy monitoring. Includes an option to exclude promises to pay from the Aged Past Due report for a more accurate analysis.





Business Intelligence Series



Modules designed to extend analytics and reporting

Business intelligence is essential to the health of any business, but it does not have to be difficult. MaxQ's Business Intelligence series helps you leverage your data to maximize business results.





Advanced Analytics

Visualize data with predefined or custom dashboards to surface insights and optimize decision making

Power BI is enabling businesses to access analytics that were previously too complex or expensive for most businesses. MaxQ's Advanced Analytics employs this power to provide valuable data visualizations to help businesses take informed action to grow and improve.



ADVANCED ANALYTICS



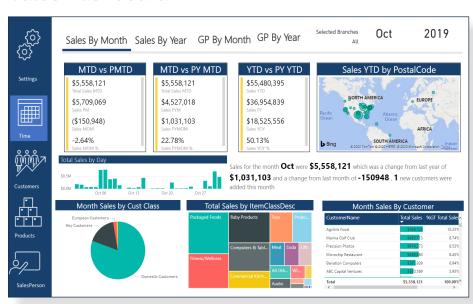
- Based on the latest Power BI technology, Advanced Analytics enables you to visualize your data to uncover insights and optimize decision making
- With self-serve, web-based access to reports and analysis, users can explore secure data anytime.
- Easily configure customized reports and analysis as needed.
- Analyze every aspect of your billing and payment operations to improve your results, including renewal rates, churn, annual recurring revenue (ARR), monthly recurring revenue (MRR), average contract value, product analysis, lost customers, and much more.

Features for Maximum Performance:

Advanced Analytics enables you to uncover actionable insights, including:

- Multiple views of churn analysis
- Monthly and annual recurring revenue broken down by categories such as new, continuing, upsell, contracting, ending, and one time
- Future billings and revenue projections based on retention experience and marketing growth rates
- Average contract values
- Lost customer and product analyses

Sales Dashboard



Advanced Analytics provides Acumatica with a business intelligence solution that is flexible, affordable, and easily deployed. It provides valuable insights into every aspect of your business, including sales and recurring revenue views.

KEY BENEFITS

Derive Insights

Visualize data and derive significant business insights quickly and easily.

Inform Decision Making

Access to valuable analytics helps your team make more informed, data-driven decisions.

Optimize for Growth

Identify trends and insights that inform and optimize your actions to align with growth objectives.

Anticipate Needs

Instead of looking at past data, the visuals help predict future performance, allowing you to proactivly anticipate needs.

Monitor and Adapt

Real-time data allows you to monitor all aspects of the business, including changing conditions.

Mitigate Risks

Identify potential risks early on to mitigate problems before occur.





ADVANCED ANALYTICS



Additional Features

Automated Report Generation and Revenue Forecasts

- Set parameters by contract class or other terms for analysis
- Perform automated historical comparisons by quarter, month, year over year, or other configurable selections
- Perform renewal forecasts based on historical retention rates
- · Automated views of the number of completed renewals, renewals due, and past due









Seamless Integration



Advanced Analytics integrates seamlessly with MaxQ's Advanced Revenue Management (ARM) suite.

Designed to work with MaxQ's Advanced Billing and Advanced Payments modules, Advanced Analytics displays data from Acumatica in appealing and digestible visualizations.





Comprehensive systems designed to help you manage the demands of your industry.

MaxQ's suites for Acumatica include Advanced Revenue Management, a system of integrated modules perfect for any company with subscription or repetitive billing needs.





A full suite of integrated modules for subscription and revenue management

MaxQ's Advanced Revenue Management Suite for Acumatica is a collection of modules that are robust yet easy-to-use. The integrated modules include billing and payment management to help improve your cash flow, billing accuracy, and customer satisfaction.



ADVANCED REVENUE MANAGEMENT

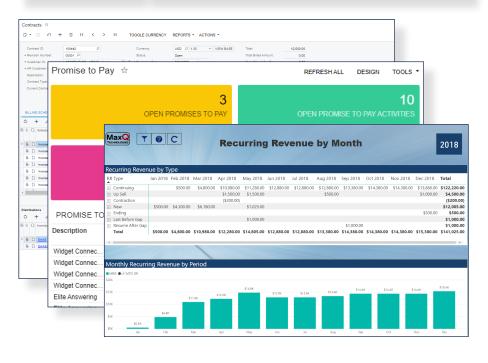


MaxQ's Advanced Revenue Management is a suite of modules that supports you through the entire subscription lifecycle.

- Make complex billing simple with Advanced Billing, an automated, flexible billing system designed to handle even the most complex needs.
- Advanced Payments provides comprehensive payment automation that supports ACH and credit card payments with AR collections capabilities that improves payment collection efforts.
- Based on the newest Power BI technology, Advanced Analytics enables you to visualize your data to uncover insights and optimize decision making.

Features for Maximum Performance

Advanced Billing	A complete, automated revenue management system designed to handle all billing needs.	
Advanced Payment Management	Adds Credit Card, EFT/ACH payments with automatic support for dunning notices, collections and other payments notification.	
Advanced Analytics	Self-serve, web-based access to reports and analysis to visualize data with predefined or custom dashboards to surface insights and optimize decision making.	



KEY BENEFITS

Saves Time

Automated processing of recurring billing, payments and collections significantly improves business performance while saving you time and minimizing errors.

Reduce Administrative Efforts

The automated billing, collections, and renewal processes reduce your administrative efforts. No more spreadsheets!

Improve Cash Flow

The automated processes eliminate manual errors while improving accuracy and reducing failed payments to improve cash flow.

Allow Flexible Schedules

Apply billing and revenue recognition schedules by month, quarter, or yearly as well as customized time-periods, even mixed on same contract.

Accelerate Decision Making

Powerful reporting, analytics and business discovery tools lead to faster and better business decisions.

Increase Scalability

By automating billing needs and minimizing time-consuming manual efforts, you can improve your business' ability to withstand the pressures of growth.

Improves Customer Experience

Advanced Billing minimizes errors and provides flexible billing options to create subscriber value while Advanced Payments easily process es credit cards and EFT/ACH, and sends electronic notifications to improve customer satisfaction.





ADVANCED REVENUE MANAGEMENT



Adaptable ERP Software

Implement your revenue and payment management on cloud technology to achieve cost savings and future flexibility.

Bring Your Own Device

MaxQ's ARM integrates with Acumatica to allow you to work from anywhere using your choice of devices. With an interface that is tablet–friendly and optimized for mobile devices, you can work on a PC, Mac, tablet or any other device with a browser.

Scale and Grow

MaxQ's ARM is cloud-based so you can add capacity quickly. Since there are no user-based fees, you can add users in seconds.

Deploy According to Your Needs

Get ARM as a subscription (SAAS) or purchase the license. Deploy onpremises, on a hosted server, or on a cloud platform.

Adapt and Innovate

Get Access to code and web development tools so you can adapt ARM to your existing process.

On-the-Ground Support

ARM is sold through a global network of value added resellers (VARS) who provide business planning implementation, customization, local support, and other services.

Additional Features

Flexible Billing Schedules	Handle billing for your choice of contract type, including one-time, recurring, term and perpetual contracts. The module also supports any combination of usage-based tangible or intangible items, as well as trials, deposits, pre-bills, post bills, and bundles.	
Manage Complex Pricing Models	Easily manage complex product and pricing models: software licenses, recurring subscriptions, maintenance agreements, bundled items, SaaS, and complex discount arrangements.	
Modify Contract at Anytime	Make changes as needed with the ability to pause, resume, modify, rewrite and cancel billing contracts and/or revenue recognition schedules already in progress.	
Real Time Visibility	Gain Real-Time Visibility into revenue and projected revenue with instant access to business forecasts and reports. Use these visualizations to uncover insights, inform decision making, and optimize growth.	
Flexible Payment Options	Advanced Payment module provides comprehensive payment automation that supports ACH and credit card payments as well as multiple currencies and processors.	
Supports Template-Based Entries	Utilize templates to set up revenue billing rules for different products, services and subscription bundles with automated revenue generation, recognition and allocation rules.	
Renewal Processing	Maximize contract renewal revenue with automated scheduling and management of renewal activities.	

Software	SaaS	Dues
E-Commerce	Research	Memberships
Information Providers	E-Learning	Maintenance
Telecom	Hardware	Subscriptions
Business Process Outsourcing	Intellectual property	Business Process Outsourcing

Perfect for any business that has subscription or repeptitive billing needs.

